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Message Text

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14
ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOTE-00 INR-07 NSAE-00 FAA-00 L-03 /032 W
---------- 041748
R 271731Z FEB 76
FM AMEMBASSY PARIS
TO SECSTATE WASHDC 8250
INFO AMEMBASSY BONN
AMEMBASSY LONDON
USMISSION USBERLIN

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E.O. 11652: N/A
TAGS: EAIR, FR, WB, UK, US
SUBJ: CIVAIR: BERLIN-PARIS CHARTERS

REF: BERLIN 371

1. ACCORDING PANAM MANAGING DIRECTOR COMMEAU, SGAC HAS NOT YET REJECTED PANAM FILING FOR SPRING PROGRAM OF BERLIN-PARIS CHARTERS. WHEN FILING WAS MADE TO ESPEROU FEB. 23, HE SAID HE WOULD "SET IT ASIDE" AND TAKE NO ACTION THEREON UNTIL HE HAD OPPORTUNITY TO CONSULT WITH BRITISH. SITUATION REMAINS UNCHANGED AS OF TODAY, FEB. 27.

2. WHEN COMMEAU RAISED QUESTION OF MARKET SHARING, ESPEROU SAID HE DID NOT SEE HOW SGAC COULD OPPOSE IF AGREEMENT WERE REACHED BETWEEN PANAM AND AIR FRANCE. WE HAD PRIMED COMMEAU TO INDICATE THAT EMBASSY MIGHT HAVE SOME PROBLEMS WITH MARKET SHARING SOLUTION, BUT ESPEROU TOOK INITIATIVE IN VOICING THIS POSSIBILITY HIMSELF. COMMEAU TOOK PREAGREED LINE THAT PANAM WOULD DO ITS UTMOST TO BRING EMBASSY AROUND IF NEEDED. (COMMENT: SGAC MIGHT BE MORE AMENABLE TO DOING WHAT WE WANT IF IT APPEARS THEY AND PANAM HAVE
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TO TALK US INTO IT.)

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3. PANAM BERLIN OFFICE TOLD COMMEAU THEY WOULD BE DE-
LIGHTED IF COULD AGREE TO FIFTY-FIFTY SHARING OF
CHARTER MARKET WITH AIR FRANCE. COMMEAU SUGGESTED
ASKING FOR SEVENTY-FIVE PERCENT AS INITIAL BARGAINING
COUNTER.

4. SUGGEST DEPT. ADVISE PROMPTLY IF PANAM WOULD BE
RUNNING AFOUL OF ANY US LAW OR REGULATION IF IT WERE
TO REACH UNDERSTANDING WITH AIR FRANCE ON
MARKET SHARING IN THE SENSE OF AIR FRANCE AGREEING
NOT TO OBJECT TO A GIVEN NUMBER OF PANAM CHARTERS
OVER A GIVEN PERIOD.
RUSH

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: SUPPLEMENTAL AIRLINES, NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 27 FEB 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: morefirh
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760076-0843
From: PARIS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t1976025/aaaaadno.tel
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Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 76 BERLIN 371
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Review Authority: morefirh
Review Comment: n/a
Review Content Flags:
Review Date: 16 APR 2004
Review Event:
Review Exemptions: n/a
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Review Media Identifier:
Review Referrals: n/a
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Review Withdrawn Fields: n/a
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Status: NATIVE
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TAGS: EAIR, FR, WB, UK, US, PANAM
To: STATE
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